

CRM - Next Actions Report



Project Name	Code	Client Name	Client Phone	Project Type	Win %	Project Fee £	Win Date	Next Action Due	Client Contact	Next Action
Launch site	PRO153	Abas Construction	(0171) 262 505	Health	20.0%	28750.0	27 Jul 09	29 Oct 2009	Martin Askuri	Phone Derek to chase proposal
Nicolas Mansion	PRO155	ADH plc	0207 546 7676	Residential	20.0%	37500.0	22 Jun 09	26 Nov 2009	Angela Arbut	Meeting with Clive simons
Site masts	PRO122	Shock Com	(0171) 714 139	Civil	20.0%	95000.0	02 Sep 09	26 Nov 2009		Arrange follow up visit
Comfort Zone Interior	PRO132	Gordon Homes Plc	(01564) 828888	Civil	20.0%	37500.0	13 Jul 09	15 Oct 2009		Amend proposal as discussed
Challenge Link Design	PRO145	PRT Europe Ltd	(01438) 761704	Civil	20.0%	87250.0	10 Aug 09		David Jones	
Cityscape redesign	PRO143	Partner Design Corporation	(01925) 830404	Commercial	20.0%	25000.0	22 Jun 09		Simon Bahar	
Retail Distribution	PRO141	ADH plc	0207 546 7676	Commercial	20.0%	49000.0	12 Oct 09		Angela Arbut	
Clifton Wood Landscaping	PRO140	Countryside Services Limited	(31235) 697726	Landscape	20.0%	22500.0	11 May 09		Claire Simmons	
Griffith Court	PRO106	Abas Construction	(0171) 262 505	Residential	40.0%	250000.0	05 Oct 09		Martin Askuri	
Battersea Build Contract	PRO136	Paris International	(0121) 722 400	Civil	60.0%	128000.0	20 Apr 09	28 Oct 2009		Establish appropriate decision
Nursing home new build	PRO116	Bussell Homecare	0118 938 3803	Health	60.0%	25000.0	03 Aug 09	04 Jan 2010		Call in new year when budgets
Blackburn House	PRO152	Abas Construction	(0171) 262 505	Residential	60.0%	11860.0	11 May 09		Martin Askuri	
Sports Centre	PRO124	Crossrock UK Limited	(01273) 524295	Education	60.0%	77254.0	11 May 09			
Communications Centre	PRO115	Polygon Communications plc	(01706) 236311	Civil	80.0%	130000.0	27 Apr 09	11 Nov 2009		E-mail sketches
Urban Regeneration	PRO0002	ADH plc	0207 546 7676	Residential	100.0%	78750.0	04 Jul 08	May 11 2009 12:00AM	Angela Arbut	Meeting with Contractor
Verity Beverley test	PRO154	ADH plc	0207 546 7676	Education	100.0%	75000.0	03 Sep 08		Angela Arbut	
Time Square	PRO150	Project Management International	(0181) 447 244	Commercial	100.0%	48995.0	10 Nov 08			
Public Works Building	PRO151	Abas Construction	(0171) 262 505	Education	100.0%	160000.0	08 Dec 08		Martin Askuri	
Hove Eye Centre	PRO0005	Davis and Sons Limited	(0171) 6361089	Health	100.0%	20000.0	23 Jun 08			
Retail Park - Mixed use	PRO0004	CAR Limited	01265 543245	Commercial	100.0%	160000.0	02 Oct 08			
Capital Construction Project	PRO101	Active Construction	01293 648000	Commercial	100.0%	82450.0	10 Sep 07			
Centre Interior Planning	PRO146	Project Management International	(0181) 447 244	Commercial	100.0%	48995.0	25 Jun 07			
New Build and Refurbishment	PRO0003	Abas Construction	(0171) 262 505	Commercial	100.0%	75000.0	03 Sep 08		Martin Askuri	
Housing Association new build	PRO142	Unity Housing Trust	(0171) 935 442	Residential	100.0%	0.0				
Greenfield Redevelopment	PRO139	Wolmer Perkins plc	(01733) 470470	Landscape	100.0%	0.0				
Coach House Rebuild	PRO137	Banks of Bristol Limited	0207 831 8828	Civil	100.0%	0.0				
Broadwalk Redevelopment	PRO135	Rapid Build (UK) Limited	(0181) 7413639	Civil	100.0%	275000.0	24 Jan 08			
Clapton Factory redesign	PRO134	Abas Construction	(0171) 262 505	Civil	100.0%	0.0			Martin Askuri	
Bourne End Warehouse	PRO133	Foot Building Services Limited		Civil	100.0%	0.0				
Evergreen Development	PRO128	Corporate Revenue Services	(0181) 8925401	Landscape	100.0%	60000.0				
Common Park Development	PRO126	South East Council	01344 860456	Commercial	100.0%	298500.0				
Location design phase	PRO125	Building Systems UK	0207 253 4542	Commercial	100.0%	0.0				